

DYK

LKPs In & Out's – Weekly Bulletin

**Important Market &
Industry Information**

1. Fundamental & Technical Research Desk

• Fundamental Reports - Equity

1. COMPANY REPORTS on Hero MotoCorp Ltd. by Mr. Ashwin Patil, Fundamental Research Analyst,Q1 FY23 Result Update

[Read Report](#)

• Technical Reports - Equity

- This week's LKP Equity Spade Report recommendation, Oberoi Realty Ltd.

OBEROI REALTY LTD

Buy: Rs. 965

Stop Loss: Below
Rs. 916 CB

Target: Rs. 1013/1062

Duration: 1 Week

Final report performance: Outperformed 1.5%



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2. Commodity & Currency Research Desk

- Rupee traded in volatile range between 79.35-79.90 as dollar index stayed in a tight range, but FII's buying in capital markets helped rupee gain strength in first half of week but later gave up gains as dollar index found support near 106\$ and so did WTI Crude near 85\$ giving volatile week for rupee.
- Gold prices felt the heat as US witnessed lesser jobless data better retail sales data in the week which added pressure on comex gold prices which fell from \$1810 to \$1765 a drop of more than 2%. MCX Gold also witnessed similar weakness where the prices fell from 52500 to 51500 a drop of 2% as well.
- LKP Commodity Spade a weekly pick, new report will be out on Monday, 22nd Aug 2022, Report will be available on our LKP Research page

Commodity Research: [Learn More](#)

- This week's LKP Commodity Spade Report recommendation, MCXBULLDEX AUG

MCXBULLDEX AUG

Buy: Rs. 14340-14365

Stop Loss: Below
Rs. 14100

Target: Rs. 14725

Duration: 1 Week

Final Performance: LTP 14150

- LKP Currency Spade a weekly pick, new report will be out on Monday, 22nd Aug 2022, Report will be available on our LKP Research page

Currency Research: [Learn More](#)

- This week's LKP Currency Spade Report recommendation, USDINR 19AUGEXP

USDINR

Buy: Rs. 0.09-0.1050

Stop Loss:
Rs. 0

Target: Rs. 0.30

Duration: 1 Week

Final Performance: CLOSED AT 0.25

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3. Upcoming IPOs



Dreamfolks Services Limited IPO

Offer Opens On : Wed 24 Aug, 2022
 Offer Closes On : Fri 26 Aug, 2022
 Face Value : Rs. 2/-
 Offer Size : OFS of 17,242,368 Eq Shares
 Offer Allocation : 75% QIB, 15% NII, & 10% Retail
 Listing : BSE & NSE

Promoters : Liberatha Peter Kallat, Mukesh Yadav and Dinesh Nagpal.

Business Overview:

Dreamfolks Services Limited a dominant player and India's largest airport service aggregator platform facilitating an enhanced airport experience to passengers leveraging a technology driven platform (Source: F&S Report). Its asset-light business model integrates global card networks operating in India (Card Networks), credit card and debit card issuers (Card Issuers) and other corporate clients, in India, including airline companies (Corporate Clients and along with Card Networks and Card Issuers, the Clients) with various airport lounge operators and other airport related service providers (collectively, the Operators) on a unified technology platform. Company facilitate customers of Clients' (Consumers) access to the following airport related services (i) lounges (ii) food and beverage (iii) spa (iv) meet and assist (v) airport transfer (vi) transit hotels / nap room access and (vii) baggage transfer (collectively, the Services). Its dominance is underpinned by facilitating access to 100% of the 50 lounges currently operational in India, and company also enjoyed a market share of over 95% of all India issued credit card and debit card (Card Based) access to airport lounges in Fiscal 2020. Additionally, in Fiscal 2020 company also accounted for around 67% of the overall lounge access volume in India. (Source: F&S Report). Further, as at December 31, 2021 through partnerships with other service providers, company have a global footprint extending to 1,259 Touch-points in 121 countries across the world including India.

Competitive Strengths :

- Dominant player in the airport lounge aggregation industry in India with strong tailwinds
- Entrenched relationships with marquee Clients including global card network providers in India and prominent Indian and global banks and corporate
- Strong business moat due to flywheel effect led by Clients and Operators network
- Asset and human resource light business model with a strong track record of delivering consistent growth
- Proprietary technology platform that ensures scalability
- Experienced promoters and management team with strong domain expertise

Comparison with Listed Industry Peers : No listed peer companies in India.

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